

License Maintenance Two Minute Survey

Complete the following nine questions and expect a follow up call to discuss specifics about how outsourcing your license maintenance can reduce your non-revenue generating work and allow you to focus on your core program business.

1. How many licenses does your company currently hold? Include Individual, Corporate, Resident, Nonresident and Surplus Lines. _____

2. What lines of authority do you hold? _____

3. How do you currently maintain your licensing information? _____

4. Have you ever missed a renewal? Yes No Explain: _____

5. Have you ever experienced an administrative action or fine? Yes No Explain: _____

6. Are you looking into expanding into new states? Yes No If "Yes", which ones? _____

7. Do you know when your annual reports are due? Yes No
8. How many hours annually are spent dealing with the process of obtaining and maintaining licenses? _____ Hours
9. Do you have a backup plan if the person in your organization who does licensing is longer there? Yes No Explain: _____

10. What is your estimate of salary/benefits/fines and other administrative fees involved in maintaining your Licenses. . . . \$ _____

Name _____
Agency _____
Email _____
Phone (_____) _____
Website _____



Fax or email this document to:
Ray Scotto, TMPAA Executive Director
Email: ray.scotto@targetmkts.com
Fax: 302-765-6037